

Fresh Grapefruit (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charelston, SC; Savannah, GA; and Miami, FL.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April, 2005. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April, 2005.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April, 2005. Source: PIERS, April, 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Charleston, SC unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individua shipping line websites.

Ocean Rates:

Ocean rates are applicable for June 30, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Iden through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retreival system, and individual shipping line websites.

Container Rate:

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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Atlantic/Gulf Ports To Busan, South Korea

Fresh Grapefruit (EC)

Monthly Market Share For: April 2005

Month\Year: 22.0 \ 73.0

Wildham (Tear. 22.0 (7)	Market Share	Market	Market	Transit				Surcha	irges:			<u></u>	
Carrier		Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate	
Hyundai	64%	55%	21										
OOCL	27%	22%	22	\$5.11 ¹⁹	\$16 ¹⁶	\$40					1008 pkgs	\$5,431	
APL	9%	11%	24										
Hanjin	0%	7%	21										
								Weig	hted A	verage Con	tainer Rate	\$5,431	

¹⁶ Rate is calculated per KT not by container.

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¹⁹ Rate is per package

Atlantic/Gulf Ports To Keelung, Taiwan

Fresh Grapefruit (EC)

Monthly Market Share For: April 2005

Month\Year: 14.0 \ 44.0

	Market Share	Market Share CY	Transit Time in Days										
Carrier				Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	71%	23%	23										
Yang Ming	14%	36%	37										
Evergreen	14%	23%	27										
Maersk-SeaLand	0%	18%	34	\$4,450	\$275	\$40	5%						\$4,988

Weighted Average Container Rate

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Atlantic/Gulf Ports To Le Havre, France

Fresh Grapefruit (EC)

Monthly Market Share For: April 2005

Month\Year: 76.0 \ 535.1

		Market Share CY	Market	Transit				Surcha	irges:				
Carrier	Market Share		Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate	
Maersk-SeaLand	39%	36%	16	\$5,420	\$608	9%	\$500					\$7,016	
Hapag-Lloyd	32%	15%	11										
P&O Nedlloyd	16%	6%	13										
Hanjin	8%	22%	16										
APL	5%	9%	14										
Evergreen	0%	10%	15										
T. Control of the Con												'	

Weighted Average Container Rate \$7,016

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Atlantic/Gulf Ports To Rotterdam, Netherlands

Fresh Grapefruit (EC)

Monthly Market Share For: April 2005

Month\Year: 64.0 \ 900.0

		Market	Transit Time in Days									
Carrier	Market Share	Share CY		Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
APL	53%	46%	10									
Hapag-Lloyd	41%	8%	10									
Hanjin	3%	14%	12									
Evergreen	3%	5%	14									
Maersk-SeaLand	0%	22%	12	\$5,420	\$608	9%	\$500					\$7,016
P&O Nedlloyd	0%	5%	11									

Weighted Average Container Rate

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Atlantic/Gulf Ports To Tokyo, Japan

Fresh Grapefruit (EC)

Monthly Market Share For: April 2005

Month\Year: 204.0 \ 3.647.3

Wionan 1 car. 204.0 1	0,047.0	Market	Transit											
Carrier	Market Share	Share CY	Share	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
APL	40%	18%	23											
Maersk-SeaLand	22%	26%	25	\$4,450	\$275	\$40	53%						\$7,124	
NYK Line	12%	9%	22											
MOL	10%	22%	23											
Evergreen	10%	15%	21											
Hapag-Lloyd	6%	0%	20											
OOCL	1%	3%	22	\$3.18 ¹⁹	\$14 ¹⁶	\$40	53%					1008 pkgs	\$5,154	
P&O Nedlloyd	0%	5%	25											
•									Weig	ghted A	verage Cont	ainer Rate	\$7,038	

¹⁶ Rate is calculated per KT not by container.

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¹⁹ Rate is per package